

REAL ESTATE LICENCE & REGISTRATION COURSES

NOVEMBER 2018 – MARCH 2019



THE REAL WAY TO START A REAL ESTATE CAREER

TRUSTED · FAST · SIMPLE · EXPERT TRAINERS · NETWORKING

Get started in real estate with
the industry's peak body.

reiq.com/start

reiq.com/upgrade

25 Oct 2018

National Provider Code: 5420

For more information: courses@reiq.com.au | www.myrealestatejobs.com.au | 1300MYREIQ

REAL ESTATE LICENCE & REGISTRATION COURSES

NOVEMBER 2018 – MARCH 2019

CHOOSE THE TRAINING OPTION THAT SUITS YOU

3 DAY REGISTRATION COURSE \$650 (\$600 REIQ MEMBERS)

- For those who want to make the most of their new career
- 3 day comprehensive classes with REIQ's experienced training team
- Start your assessments in class
- Regular classes throughout Queensland

ONLINE REGISTRATION COURSE \$550 (\$500 REIQ MEMBERS)

- Self-paced online study (must have intermediate computer skills & access to the internet)
- Online assessments
- No minimum timeframe
- Start anytime

3 DAY REGISTRATION COURSE

BRISBANE

13 – 15 November
11 – 13 December
14 – 16 January
4 – 6 February
25 – 27 February
18 – 20 March

TOOWOOMBA

29 – 31 January

GOLD COAST

28 – 30 November
11 – 13 December
14 – 16 January
11 – 13 February
11 – 13 March

SUNSHINE COAST

21 – 23 November
16 – 18 January
5 – 7 March

TOWNSVILLE

27 – 29 March

CAIRNS

12 – 14 November
27 February – 1 March

EXPRESS 2 DAY WEEKEND REGISTRATION COURSES!

BRISBANE

19 – 20 January
16 – 17 February

TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$200
- Paper Assessments: \$50
- Hard copy course resources: \$50

No GST applies to Nationally Recognised Training

REGISTRATION COURSE UNITS OF COMPETENCY

(All units from CPP40307 Certificate IV in Property Services (Real Estate).)

MODULE 1	CPPDSM4080A	Work in the real estate industry
	CPPDSM4009B	Interpret legislation to complete agency work
	CPPDSM4015B	Minimise agency and consumer risk
MODULE 2	CPPDSM4012A	List property for sale
	CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
	CPPDSM4022A	Sell and finalise the sale of property by private treaty
MODULE 3	CPPDSM4010A	Lease property

Once you've successfully completed your assessments for Registration we'll give you a Statement of Attainment which you then use to apply to the Office of Fair Trading for a Real Estate Registration Certificate (mandatory for working legally as a salesperson, property manager or assistant to these roles).

ENROL NOW

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CHOOSE THE TRAINING OPTION THAT SUITS YOU

FULL LICENCE

ONLINE STUDY \$1700 (\$1500 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- Start anytime

FAST 6 DAY COURSES \$1900 (\$1700 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Consists of 3 Day Registration Course plus 3 Day Licence Upgrade Courses

TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$500
- Paper Assessments: \$150
- Hard copy course resources: \$150

LICENCE UPGRADE

ONLINE STUDY \$1300 (\$1200 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- Start anytime

FAST 3 DAY COURSES \$1450 (\$1350 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Self-paced study with 3 day face-to-face courses

TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$350
- Paper Assessments: \$100
- Hard copy course resources: \$100

3 DAY LICENCE UPGRADE COURSES

BRISBANE

20 – 22 November
21 – 23 January
18 – 20 February
25 – 27 March

GOLD COAST

13 – 15 November
4 – 6 December
4 – 6 February
25 – 27 March

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LICENSING COURSE UNITS OF COMPETENCY

(All units from CPP40307 Certificate IV in Property Services (Real Estate)).

REGISTRATION BLOCK

MODULE 1	CPPDSM4080A	Work in the real estate industry
	CPPDSM4009B	Interpret legislation to complete agency work
	CPPDSM4015B	Minimise agency and consumer risk
MODULE 2	CPPDSM4012A	List property for sale
	CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
	CPPDSM4022A	Sell and finalise the sale of property by private treaty
MODULE 3	CPPDSM4010A	Lease property

PROPERTY MANAGEMENT BLOCK – MODULE 4

CPPDSM4011A	List property for lease
CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work
CPPDSM4016A	Monitor and manage lease or tenancy agreement
CPPDSM4046A	Manage tenancy disputes
CPPDSM4013A	Market property for lease

FINANCE BLOCK UNITS – MODULE 5

CPPDSM4006A	Establish and manage agency trust accounts
BSBSMB406	Manage small business finances

SALES BLOCK UNITS – MODULE 6

CPPDSM4003A	Appraise property
CPPDSM4019A	Prepare for auction and complete sale
CPPDSM4005A	Establish and build client-agency relationships
CPPDSM4018A	Prepare and present property reports
CPPDSM4014A	Market property for sale

Once you've successfully completed your assessments for the Real Estate Agent Licence course we'll give you a Statement of Attainment which you then use to apply to the Office of Fair Trading for a Licence (mandatory for working independently in the Queensland real estate profession).

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