

# REAL ESTATE LICENCE & REGISTRATION COURSES

 DECEMBER 2019



## THE REAL WAY TO START A REAL ESTATE CAREER

TRUSTED · FAST · SIMPLE · EXPERT TRAINERS · NETWORKING

Get started in real estate with  
the industry's peak body.

[reiq.com/start](https://reiq.com/start)

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22 August 2019

National Provider Code: 5420

For more information: [courses@reiq.com.au](mailto:courses@reiq.com.au) | [www.myrealestatejobs.com.au](http://www.myrealestatejobs.com.au) | 1300MYREIQ

# REAL ESTATE LICENCE & REGISTRATION COURSES

AUGUST – DECEMBER 2019

## CHOOSE THE TRAINING OPTION THAT SUITS YOU

### 3 DAY REGISTRATION COURSE

#### BRISBANE

27 – 29 August  
18 – 20 September  
2 – 4 October  
21 – 23 October  
11 – 13 November  
4 – 6 December

#### TOWNSVILLE

19 – 21 November

#### GOLD COAST

37 – 9 August  
26 – 28 August  
9 – 11 September  
1 – 3 October  
22 – 24 October  
13 – 15 November  
9 – 11 December

If you're interested in classes at other times or locations, please contact us at [courses@reiq.com.au](mailto:courses@reiq.com.au) about our Fee for Service offering.

### 3 DAY REGISTRATION COURSE \$650 (\$600 REIQ MEMBERS)

For those who want to make the most of their new career

- 3 day comprehensive classes with REIQ's experienced training team
- Start your assessments in class
- Regular classes throughout Queensland

### ONLINE REGISTRATION COURSE \$550 (\$500 REIQ MEMBERS)

- Self-paced online study (must have intermediate computer skills & access to the internet)
- Online assessments
- No minimum timeframe
- Start anytime

### TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$200
- Paper Assessments: \$50
- Hard copy course resources: \$50

*No GST applies to Nationally Recognised Training*

## REGISTRATION COURSE UNITS OF COMPETENCY

(All units from CPP40307 Certificate IV in Property Services (Real Estate)).

<b>MODULE 1</b>	<b>CPPDSM4080A</b>	Work in the real estate industry
	<b>CPPDSM4009B</b>	Interpret legislation to complete agency work
	<b>CPPDSM4015B</b>	Minimise agency and consumer risk
<b>MODULE 2</b>	<b>CPPDSM4012A</b>	List property for sale
	<b>CPPDSM4008A</b>	Identify legal and ethical requirements of property sales to complete agency work
	<b>CPPDSM4022A</b>	Sell and finalise the sale of property by private treaty
<b>MODULE 3</b>	<b>CPPDSM4010A</b>	Lease property

Once you've successfully completed your assessments for Registration we'll give you a Statement of Attainment which you then use to apply to the Office of Fair Trading for a Real Estate Registration Certificate (mandatory for working legally as a salesperson, property manager or assistant to these roles).

## ENROL NOW

 Enrol online at [reiq.com/start](http://reiq.com/start) or [reiq.com/upgrade](http://reiq.com/upgrade)

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AUGUST – DECEMBER 2019

## CHOOSE THE TRAINING OPTION THAT SUITS YOU

### FULL LICENCE

#### ONLINE STUDY \$1700 (\$1500 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- Start anytime

#### FAST 6 DAY COURSES \$1900 (\$1700 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Consists of 3 Day Registration Course plus 3 Day Licence Upgrade Courses

#### TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$500
- Paper Assessments: \$150
- Hard copy course resources: \$150

### LICENCE UPGRADE

#### ONLINE STUDY \$1300 (\$1200 REIQ MEMBERS)

- Self-paced online study
- Online assessments
- Start anytime

#### FAST 3 DAY COURSES \$1450 (\$1350 REIQ MEMBERS)

- If you're short on time but still want to learn from REIQ's experienced training team
- Self-paced study with 3 day face-to-face courses

#### TAILOR YOUR COURSE WITH THESE OPTIONAL EXTRAS:

- 24 Hour Online Marking Guarantee: \$350
- Paper Assessments: \$100
- Hard copy course resources: \$100

### 3 DAY LICENCE UPGRADE COURSES

#### BRISBANE

21 – 23 August  
3 – 5 September  
14 – 16 October  
19 – 21 November

#### GOLD COAST

14 – 16 August  
24 – 26 September  
28 – 30 October  
26 – 28 November

If you're interested in classes at other times or locations, please contact us at [courses@reiq.com.au](mailto:courses@reiq.com.au) about our Fee for Service offering.

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AUGUST - DECEMBER 2019

## LICENSING COURSE UNITS OF COMPETENCY

(All units from CPP40307 Certificate IV in Property Services (Real Estate)).

### REGISTRATION BLOCK

<b>MODULE 1</b>	<b>CPPDSM4080A</b>	Work in the real estate industry
	<b>CPPDSM4009B</b>	Interpret legislation to complete agency work
	<b>CPPDSM4015B</b>	Minimise agency and consumer risk
<b>MODULE 2</b>	<b>CPPDSM4012A</b>	List property for sale
	<b>CPPDSM4008A</b>	Identify legal and ethical requirements of property sales to complete agency work
	<b>CPPDSM4022A</b>	Sell and finalise the sale of property by private treaty
<b>MODULE 3</b>	<b>CPPDSM4010A</b>	Lease property

### PROPERTY MANAGEMENT BLOCK - MODULE 4

<b>CPPDSM4011A</b>	List property for lease
<b>CPPDSM4007A</b>	Identify legal and ethical requirements of property management to complete agency work
<b>CPPDSM4016A</b>	Monitor and manage lease or tenancy agreement
<b>CPPDSM4046A</b>	Manage tenancy disputes
<b>CPPDSM4013A</b>	Market property for lease

### FINANCE BLOCK UNITS - MODULE 5

<b>CPPDSM4006A</b>	Establish and manage agency trust accounts
<b>BSBSMB406</b>	Manage small business finances

### SALES BLOCK UNITS - MODULE 6

<b>CPPDSM4003A</b>	Appraise property
<b>CPPDSM4019A</b>	Prepare for auction and complete sale
<b>CPPDSM4005A</b>	Establish and build client-agency relationships
<b>CPPDSM4018A</b>	Prepare and present property reports
<b>CPPDSM4014A</b>	Market property for sale

Once you've successfully completed your assessments for the Real Estate Agent Licence course we'll give you a Statement of Attainment which you then use to apply to the Office of Fair Trading for a Licence (mandatory for working independently in the Queensland real estate profession).

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