

Don't miss out on the special DocuSign offer!

Have you made use of the special offer for REIQ members and Realworks subscribers to get 70% discount per user on the DocuSign Enterprise Edition? This offer is expiring soon!

The REIQ recently partnered with and e-signature market leader DocuSign to make the electronic signing of certain sales contracts available to all Realworks subscribers. The whopping 70% discount is available if you sign up with DocuSign before 14 December 2018. See the box below for further details.

Realworks subscribers are able to use DocuSign within the Realworks platform for the following sales contracts:

- Contract for Houses and Residential Land (15th edition);
- Contract for Residential Lots in a Community Titles Scheme (11th edition);
- Contract for Commercial Land and Buildings (7th edition);
- Contract for Commercial Lots in a Community Titles Scheme (6th edition).

These forms have been authorised for electronic signing and they are marked with the DocuSign tag in the forms list in Realworks. The REIQ is currently working with other key stakeholders to expand this functionality to other transactions facilitated through Realworks.

The ability to finalise contracts digitally means clients no longer have to come into the office to sign documents and they don't need to print, sign and scan them at home.

The process is totally secure, fully compliant and legal.

Apart from saving heaps of time and hassle, it allows the agent to become fully mobile in the execution of their duties. It's also very convenient for clients who can now buy or sell their house from anywhere in the world.



Are e-signatures legally binding?

In Queensland, the Electronic Transactions Act (Queensland) Act 2001 (ETA), which mirrors equivalent Commonwealth legislation, sets out a framework for signing documents electronically.

The ETA provides that if a person's signature is required, this will be taken to be met for an electronic communication if:

- A method is used to identify the user, and their intention in respect of the information communicated in that document; and
- The method used is reliable and appropriate; and
- The person signing the document consents to using an electronic communication to sign the document.

REIQ sale contracts, when used in conjunction with DocuSign in Realworks, satisfy the requirements of the ETA.

How does it work?

The agent will need to obtain each party's email address to allow execution of the document. You also have to explain to them why you require this. If they provide you with their email addresses, you can assume they consent to dealing with

you electronically and proceed on that basis.

Both parties will receive an email setting out the process to review and sign the contract. The DocuSign process can be used on a computer, smartphone, or tablet device.

More questions?

Go to www.bit.ly/2p1RGmm for more FAQs and solutions.

70% DISCOUNT

Special Offer

For REIQ members and Realworks subscribers!

Get **70% DISCOUNT** per user on the DocuSign Enterprise Edition if you sign up before 14 December 2018. Contact DocuSign directly on 1800 255 982, quote code "REIQ70" to qualify.

TERMS & CONDITIONS APPLY

Important disclaimer: The promo is for a 70% discount to sign up to the DocuSign Enterprise Package for a minimum 2 x users which calculates at \$300 per user. This promotion is valid for all REIQ members and Realworks subscribers. Offer only available to Real Estate Agencies based in Queensland. Employee size 1-200. Contract length - 12, 24 or 36 months. Payment terms - Net 30 days. Includes Support 24/7 (call, email, chat). Includes full admin control. Includes Adoption QuickStart (online training course + 2 hours of consulting). Includes integration with Realworks. Unlimited document storage in the DocuSign Private Cloud. Full Access to the DocuSign web portal. Full mobile functionality included for all users and signers. Dedicated Account Manager.